

 **深圳南山热电股份有限公司**  
**Shenzhen Nanshan Power Co., Ltd.**

**The Third Quarterly Report for 2020**

**2020-054**

**October 2020**

## **Section I. Important Note**

**Board of Directors, Supervisory Committee, all directors, supervisors and senior executives of Shenzhen Nanshan Power Co., Ltd. (hereinafter referred to as the Company) hereby confirm that there are no any fictitious statements, misleading statements, or important omissions carried in this report, and shall take all responsibilities, individual and/or joint, for the reality, accuracy and completion of the whole contents.**

**All Directors are attended the Board Meeting for Quarterly Report deliberation. Chairman Li Xinwei, person in charge of the Company, Director GM Chen Yuhui, person in charge of accounting works and CFO Dai Xiji as well as Deputy Manager Shang Ying (act for the financial management dept.), person in charge of accounting organ (accounting officer) hereby confirm that the Financial Report of this Quarterly Report is authentic, accurate and complete. Concerning the forward-looking statements with future planning involved in the Semi-Report, they do not constitute a substantial commitment for investors. Investors are advised to exercise caution of investment risks.**

**The Company has no plans of cash dividend distributed, no bonus shares and has no share converted from capital reserve either.**

**The report has been prepared in both Chinese and English, for any discrepancies, the Chinese version shall prevail. Please read the full report seriously.**

## Interpretation

Items	Refers to	Definition
Company, the Company, Shen Nan Dian, listed Company	Refers to	Shenzhen Nanshan Power Co., Ltd.
RMB: Yuan, ten thousand Yuan, 100 million Yuan	Refers to	Except the special description of the monetary unit, the rest of the monetary unit is RMB Yuan, ten thousand Yuan
Dongguan Company	Refers to	Former Shen Nan Dian (Dongguan) Weimei Electric Power Co., Ltd, and changed the name as Dongguan ShenRan Natural Gas Thermal Power Co., Ltd on 18 August 2020.
Nanshan Power Factory	Refers to	Nanshan Power Factory of Shenzhen Nanshan Power Co., Ltd.
The reporting period	Refers to	Jul. 1, 2020 to Sept. 30, 2020

## Section II Basic information of Company

### I. Main accounting data and index

Whether it has retroactive adjustment or re-statement on previous accounting data or not

☐Yes ☒No

	Current period-end	Period-end of last year	Increase/decrease	
Total assets (RMB)	3,141,767,739.55	3,219,261,720.55	-2.41%	
Net assets attributable to shareholders of listed company (RMB)	2,118,847,958.39	2,002,772,808.24	5.80%	
	Current period	Increase/decrease in comparison with same period of last year	From year-begin to end of the Period	Increase/decrease in comparison with year-begin to Period-end of last year
Operating revenue (RMB)	286,084,887.31	-30.05%	804,235,493.52	-1.57%
Net profit attributable to shareholders of the listed company (RMB)	76,089,903.65	125.07%	128,130,402.07	1,403.26%
Net profit attributable to shareholders of the listed company after deducting non-recurring gains and losses (RMB)	69,619,698.52	116.47%	79,769,428.94	1,867.30%
Net cash flow arising from operating activities (RMB)	140,653,281.35	414.37%	210,589,842.81	152.02%
Basic earnings per share (RMB/Share)	0.13	116.67%	0.21	2,000.00%
Diluted earnings per share (RMB/Share)	0.13	116.67%	0.21	2,000.00%
Weighted average ROE	3.66%	112.79%	6.20%	1,341.86%

Items and amount of extraordinary profit (gains)/losses

☒Applicable ☐Not applicable

In RMB

Item	Amount from year-begin to end of the Period	Note
Gains/losses from the disposal of non-current asset (including the write-off that accrued for impairment of assets)	32,449,141.64	The investment income received from selling the 70% equity of Shen Nan Dian

		(Dongguan) Weimei Electric Power Co., Ltd
Tax refund or mitigate due to examination-and-approval beyond power or without official approval document		
Governmental subsidy reckoned into current gains/losses (not including the subsidy enjoyed in quota or ration according to national standards, which are closely relevant to enterprise's business)	11,268,636.75	Received the return of unemployment insurance expenses and amortized the government subsidy related to assets
Income of custody fee from entrusted operation		
Other non-operating income and expenditure except for the aforementioned items	4,835,616.11	The account payable no need to paid are transfer to non-operating income
Other extraordinary profit (gains)/losses that meets the definition of extraordinary profit(gains)/losses		
Less: impact on income tax	102,052.65	
Impact on minority shareholders' equity (post-tax)	90,368.72	
Total	48,360,973.13	

Concerning the extraordinary profit (gain)/loss defined by *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*, and the items defined as recurring profit (gain)/loss according to the lists of extraordinary profit (gain)/loss in *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*, explain reasons

☐ Applicable    ☒ Not applicable

In reporting period, the Company has no particular about items defined as recurring profit (gain)/loss according to the lists of extraordinary profit (gain)/loss in *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*.

## II. Statement of the total shareholders and shares-held of top ten shareholders at end of the Period

### 1. Common and preferred stockholders with voting rights recover and the top ten share-holding

In Share

Total common shareholders at the end of report period	26,195	Total preferred stockholders with voting rights recover at the end of report period (if applicable)	0
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Top ten share-holding						
Shareholders	Nature of shareholder	Proportion of shares held	Amount of shares held	Amount of restricted shares held	Number of share pledged/frozen	
					State of share	Amount
HONG KONG NAM HOI (INTERNATIONAL) LTD.	Foreign corporate	15.28%	92,123,248			
Shenzhen Guangju Industrial Co., Ltd.	State-owned corporate	12.22%	73,666,824			
SHENZHEN ENERGY (GROUP) CO., LTD.	State-owned corporate	10.80%	65,106,130			
BOCI SECURITIES LIMITED	Foreign corporate	2.47%	14,914,327			
Gaohua—HSBC—GOLDMAN, SACHS & CO.LLC	Foreign corporate	2.13%	12,839,723			
Liu Fang	Domestic nature person	1.70%	10,268,834			
CMS (HK)	State-owned corporate	1.29%	7,755,928			
Zeng Ying	Domestic nature person	1.21%	7,309,600			
LI SHERYN ZHAN MING	Overseas nature person	0.97%	5,825,490			
Mei Yi Investment Property Co., Ltd.	Domestic non-state-owned corporate	0.87%	5,216,700			
Particular about top ten shareholders with un-restrict shares held						
Shareholders' name		Amount of unrestricted shares held at reporting period-end		Type of shares		
				Type	Amount	
HONG KONG NAM HOI (INTERNATIONAL) LTD.		92,123,248		Domestically listed foreign shares		92,123,248

Shenzhen Guangju Industrial Co., Ltd.	73,666,824	RMB ordinary shares	73,666,824
SHENZHEN ENERGY (GROUP) CO., LTD.	65,106,130	RMB ordinary shares	65,106,130
BOCI SECURITIES LIMITED	14,914,327	Domestically listed foreign shares	14,914,327
Gaohua—HSBC—GOLDMAN, SACHS & CO.LLC	12,839,723	RMB ordinary shares	12,839,723
Liu Fang	10,268,834	RMB ordinary shares	7,208,034
		Domestically listed foreign shares	3,060,800
CMS (HK)	7,755,928	Domestically listed foreign shares	7,755,928
Zeng Ying	7,309,600	Domestically listed foreign shares	7,309,600
LI SHERYN ZHAN MING	5,825,490	Domestically listed foreign shares	5,825,490
Mei Yi Investment Property Co., Ltd.	5,216,700	RMB ordinary shares	5,216,700
Explanation on associated relationship among the top ten shareholders or consistent action	1. Shenzhen Energy (Group) Co., Ltd. holds 100% equities of HONG KONG NAM HOI (INTERNATIONAL) LTD indirectly. 2. Among other social public shareholders, the Company did not know whether there were associated relationships or belonging to consistent actors.		
Explanation on top ten common shareholders involving margin business (if applicable)	Among the top ten shareholders, Ms. Liu Fang holds 4, 031,688 shares through credit transaction guarantee securities account		

Whether top ten common shareholders or top ten common shareholders with un-restrict shares held have a buy-back agreement dealing in reporting period

☐Yes ☒No

Top ten common shareholders or top ten common shareholders with un-restrict shares not held have a buy-back agreement dealing in reporting period

**2. Total of shareholders with preferred stock held and the top ten shareholdings**

☐Applicable      ☒Not applicable

## Section III. Important events

### I. Particular about major changes from items of main accounting statements and financial indexes as well as reasons

√ Applicable    □ Not applicable

1. The closing balance of prepaid accounts was 19,086,200 yuan, a decrease of 72.74% from the beginning of the year, mainly due to the decrease in advance payment for natural gas;
2. The closing balance of other current assets was 836,724,400 yuan, an increase of 87.93% over the beginning of the year, mainly due to the increase in the purchase of financial products;
3. The closing balance of fixed assets was 943,455,500 yuan, a decrease of 31.72% from the beginning of the year, mainly because the company sold its 70% equity in Shennandian Dongguan Company, and Shennandian Dongguan Company was no longer included in the scope of consolidation at the end of the reporting period;
4. The closing balance of intangible assets was 21,129,900 yuan, a decrease of 51.54% from the beginning of the year, mainly because the company sold its 70% equity in Shennandian Dongguan Company, and Shennandian Dongguan Company was no longer included in the scope of consolidation at the end of the reporting period;
5. The closing balance of other non-current assets was 0 yuan, a decrease of 100% from the beginning of the year, mainly because the company sold its 70% equity in Shennandian Dongguan Company, and Shennandian Dongguan Company was no longer included in the scope of consolidation at the end of the reporting period;
6. The closing balance of accounts payable was 12,129,300 yuan, a decrease of 38.96% from the beginning of the year, mainly due to the decrease in payables of natural gas;
7. The closing balance of taxes and fees payable was 9,519,400 yuan, a decrease of 56.27% from the beginning of the year, mainly because the company sold its 70% equity in Shennandian Dongguan Company, and Shennandian Dongguan Company was no longer included in the scope of consolidation at the end of the reporting period;
8. The closing balance of other payables was 27,160,300 yuan, a decrease of 37.84% from the beginning of the year, mainly because the company sold its 70% equity in Shennandian Dongguan Company, and Shennandian Dongguan Company was no longer included in the scope of consolidation at the end of the reporting period;
9. Taxes and surcharges from the beginning of the year to the end of the reporting period amounted to 6,235,100 yuan, a year-on-year increase of 35.47%, mainly due to the increase in value-added tax surcharges;
10. Financial expenses from the beginning of the year to the end of the reporting period was 5,813,300 yuan, a year-on-year decrease of 65.75%, mainly due to the decrease in average financing interest rates;
11. Investment income from the beginning of the year to the end of the reporting period was 32,667,900 yuan, a year-on-year increase of 4,554.53%, mainly because the company sold its 70% equity in Shennandian Dongguan Company in the current period and obtained investment income of 33,534,900 yuan;
12. Income from asset disposal from the beginning of the year to the end of the reporting period was -1,085,700 yuan, and the income decreased by 170.09% on a year-on-year basis, mainly due to the increase in the loss of non-current asset disposal;
13. Non-operating income from the beginning of the year to the end of the reporting period was 4,880,600 yuan, a year-on-year increase of 3,256.85%, mainly due to the increase in payables not required to be paid into non-operating income during the current period;
14. Net cash flow from operating activities from the beginning of the year to the end of the reporting period was 210,589,800 yuan,

and the net inflow increased by 152.02% on a year-on-year basis, mainly due to the decrease in natural gas purchase expenditure;

15. Net cash flow from investment activities from the beginning of the year to the end of the reporting period was -388,327,700 yuan, and the net outflow increased by 707.51% on a year-on-year basis, mainly due to the increase in the purchase of financial products during the current period;

16. Net cash flow from financing activities from the beginning of the year to the end of the reporting period was 295,462,900 yuan, and the net inflow increased by 2,344.99% on a year-on-year basis, mainly due to the increase in borrowings.

## II. Progress and influence of the main events as well as solution analysis specification

☒ Applicable    ☐ Not applicable

1. Matters related to the adjustment of on-grid tariffs for natural gas power generation. On July 31, 2020, the Guangdong Provincial Development and Reform Commission issued the "Notice on Adjusting the On-grid Tariffs for Natural Gas Power Generation in Our Province" (YFGJG [2020] No. 284, hereinafter referred to as the "Notice"), and decided to further adjust the on-grid tariffs for natural gas power generation in Guangdong Province. According to the spirit of the "Notice", starting from August 1, 2020, the on-grid price of the company's existing natural gas generator sets shall be adjusted from 0.665 yuan/kWh to 0.63 yuan/kWh (annual utilization hours within 4000 hours (inclusive) ), and to 0.463 yuan/kWh (annual utilization hours more than 4000 hours). The on-grid tariffs of the company's contract electricity in 2020 will not be adjusted within this year (for details, please refer to the Announcement on the Adjustment of On-grid Tariffs for Natural Gas Power Generation disclosed by the company at China Securities Journal, Securities Times, Hong Kong Commercial Daily and [www.cninfo.com.cn](http://www.cninfo.com.cn), announcement number: 2020-037).

2. T102-0011, T102-0155 land related matters. On September 24, 2020, the company learned of the Notice of Shenzhen Municipal Bureau of Planning and Natural Resources on Printing and Distributing the "2020 Urban Renewal and Land Preparation Plan of Shenzhen City" from the online website of the Shenzhen government. (Hereinafter referred to as the "Land Preparation Plan"). According to the relevant content of the "Land Preparation Plan" and its attached tables, the 2020 land preparation project of Qianhai Cooperation Zone still includes the land acquisition and storage of the company-affiliated Nanshan Thermal Power Plant. The company will follow up with legal counsel to understand the relevant situation, and do its best to protect the legal rights and interests of the listed company and all shareholders (for details, please refer to the Announcement on Learning that the Shenzhen Municipal Bureau of Planning and Natural Resources Has Issued the "2020 Urban Renewal and Land Preparation Plan of Shenzhen City" disclosed by the company at China Securities Journal, Securities Times, Hong Kong Commercial Daily and [www.cninfo.com.cn](http://www.cninfo.com.cn), announcement number: 2020-042).

3. Matters related to investment in the Zhongshan Prefabricated Building Industrial Park Project. On September 28, 2020, the company held the 13<sup>th</sup> interim meeting of the eighth board of directors by means of communication voting, which deliberated and approved the "Proposal on Investment in the Zhongshan Prefabricated Building Industrial Park Project", and the company was agreed to use its own funds of 29,290,000 yuan to invest in the Zhongshan Prefabricated Building Industrial Park Project (for details, please refer to the Announcement on Investment in the Zhongshan Prefabricated Building Industrial Park Project disclosed by the company at China Securities Journal, Securities Times, Hong Kong Commercial Daily and [www.cninfo.com.cn](http://www.cninfo.com.cn), announcement number: 2020-044).

In addition to the above, the Xinjiang aid project of Guangdong Province in which the company participated in 2013, the collection of refund of the "Project Technological Transformation Benefit Fund", and investment in Yuanzhi Ruixin New Generation Information Technology Equity Investment Fund had no progress or change in the current period.

Implementation progress of shares buy-back

☐ Applicable    ☒ Not applicable

Implementation progress of the reduction of repurchases shares by centralized bidding

☐ Applicable ☒ Not applicable

### III. Commitments that the actual controller, shareholder, related parties, offeror and the company have fulfilled during the reporting period and have not yet fulfilled by the end of reporting period

☐ Applicable ☒ Not applicable

There are no commitments that the actual controller, shareholder, related parties, offeror and the company have fulfilled during the reporting period and have not yet fulfilled by the end of reporting period.

### IV. Financial assets investment

#### 1. Security investment

☐ Applicable ☒ Not applicable

The Company had no security investment in Period.

#### 2. Derivative investment

☐ Applicable ☒ Not applicable

The Company had no derivative investment in Period.

### V. Progress of investment project with fund-raising

☐ Applicable ☒ Not applicable

### VI. Prediction of 2020 business performance

Estimation on accumulative net profit from the beginning of the year to the end of next report period to be loss probably or the warning of its material change compared with the corresponding period of the last year and explanation on reason

☐ Applicable ☒ Not applicable

### VII. Major contracts for daily operations

☐ Applicable ☒ Not applicable

### VIII. Trust financing

☒ Applicable ☐ Not applicable

In 10 thousand Yuan

Type	Capital source	Amount occurred	Balance unexpired	Amount overdue
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				uncollected
Bank financial products	Own fund	141,540.00	49,800.00	0.00
Total		141,540.00	49,800.00	0.00

Details of the single major amount, or high-risk trust investment with low security, poor fluidity and non-guaranteed:

☐ Applicable ☒ Not applicable

Entrust financial expected to be unable to recover the principal or impairment might be occurred

☐ Applicable ☒ Not applicable

## IX. External guarantee against the rules

☐ Applicable ☒ Not applicable

The Company has no external guarantee against the rules in the Period.

## X. Controlling shareholders' and its related party's non-business capital occupying of the listed company

☐ Applicable ☒ Not applicable

There are no controlling shareholders' and its related party's non-business capital occupying of the listed company.

## XI. Registration form of receiving research, communication and interview in the report period

☒ Applicable ☐ Not applicable

Time	Place	Way	Type	Objects	Contents discussed and material provided	Index
July – Sept. 2020	The company	Field research	Personal	17 person times	Inquiry of register of shareholders	Register of shareholders
July – Sept. 2020	Interactive platform of SZSE	Written inquiry	Personal	20 person times	Query number of the shareholders, progress of the investment projects and relevant items of Nanshan Power Plant with land concerned	Reply in written
July – Sept. 2020	The company	Telephone communication	Personal	More than 10 person times	Going concern of the Company and relevant items of	Reply in line with the laws and regulations

					Nanshan Power Plant with land concerned	
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## Section IV. Financial Statement

### I. Financial statement

#### 1. Consolidated Balance Sheet

Prepared by Shenzhen Nanshan Power Co., Ltd.

September 30, 2020

In RMB

Item	September 30, 2020	December 31, 2019
Current assets:		
Monetary funds	889,075,577.16	773,209,854.84
Settlement provisions		
Capital lent		
Tradable financial assets		
Derivative financial assets		
Note receivable	1,000,000.00	
Account receivable	144,098,307.87	178,150,580.32
Receivable financing		
Accounts paid in advance	19,086,157.09	70,005,681.50
Insurance receivable		
Reinsurance receivables		
Contract reserve of reinsurance receivable		
Other account receivable	35,020,697.74	32,321,826.94
Including: Interest receivable		
Dividend receivable		
Buying back the sale of financial assets		
Inventories	108,766,381.19	124,686,443.61
Contractual assets		
Assets held for sale		
Non-current asset due within one year		
Other current assets	836,724,400.19	445,236,731.33
Total current assets	2,033,771,521.24	1,623,611,118.54

Non-current assets:		
Loans and payments on behalf		
Debt investment		
Other debt investment		
Long-term account receivable		
Long-term equity investment	13,752,217.16	14,619,203.03
Investment in other equity instrument	60,615,000.00	60,615,000.00
Other non-current financial assets		
Investment real estate	2,254,223.80	2,401,327.00
Fixed assets	943,455,509.83	1,381,675,872.68
Construction in progress	63,487,052.76	66,474,630.23
Productive biological asset		
Oil and gas asset		
Right-of-use assets		
Intangible assets	21,129,927.87	43,602,166.44
Expense on Research and Development		
Goodwill		
Long-term expenses to be apportioned	1,096,237.20	1,174,171.16
Deferred income tax asset	2,206,049.69	2,206,049.69
Other non-current asset		22,882,181.78
Total non-current asset	1,107,996,218.31	1,595,650,602.01
Total assets	3,141,767,739.55	3,219,261,720.55
Current liabilities:		
Short-term loans	744,361,492.53	881,075,378.48
Loan from central bank		
Capital borrowed		
Trading financial liability		
Derivative financial liability		
Note payable	30,467,345.48	
Account payable	12,129,258.03	19,871,102.41
Accounts received in advance		
Contractual liability		

Selling financial asset of repurchase		
Absorbing deposit and interbank deposit		
Security trading of agency		
Security sales of agency		
Wage payable	41,161,863.55	55,208,432.53
Taxes payable	9,519,423.41	21,769,273.77
Other account payable	27,160,303.22	43,691,472.06
Including: Interest payable		
Dividend payable		
Commission charge and commission payable		
Reinsurance payable		
Liability held for sale		
Non-current liabilities due within one year		
Other current liabilities		
Total current liabilities	864,799,686.22	1,021,615,659.25
Non-current liabilities:		
Insurance contract reserve		
Long-term loans		
Bonds payable		
Including: Preferred stock		
Perpetual capital securities		
Lease liability		
Long-term account payable		
Long-term wages payable		
Accrual liability	26,646,056.28	26,646,056.28
Deferred income	95,365,510.87	108,507,683.52
Deferred income tax liabilities		
Other non-current liabilities		
Total non-current liabilities	122,011,567.15	135,153,739.80
Total liabilities	986,811,253.37	1,156,769,399.05

Owner's equity:		
Share capital	602,762,596.00	602,762,596.00
Other equity instrument		
Including: Preferred stock		
Perpetual capital securities		
Capital public reserve	362,770,922.10	362,770,922.10
Less: Inventory shares		
Other comprehensive income	-2,500,000.00	-2,500,000.00
Reasonable reserve		
Surplus public reserve	332,908,397.60	332,908,397.60
Provision of general risk		
Retained profit	822,906,042.69	706,830,892.54
Total owner's equity attributable to parent company	2,118,847,958.39	2,002,772,808.24
Minority interests	36,108,527.79	59,719,513.26
Total owner's equity	2,154,956,486.18	2,062,492,321.50
Total liabilities and owner's equity	3,141,767,739.55	3,219,261,720.55

Legal Representative: Li Xinwei

General Manager: Chen Yuhui

CFO: Dai Xiji

Person in charge of financial dept.: Shang Ying

Tabulator: Liu Yan

## 2. Balance Sheet of Parent Company

In RMB

Item	September 30, 2020	December 31, 2019
Current assets:		
Monetary funds	769,363,144.51	632,948,706.11
Trading financial assets		
Derivative financial assets		
Note receivable		

Account receivable	76,275,339.53	31,824,693.69
Receivable financing		
Accounts paid in advance	11,987,849.12	46,152,700.57
Other account receivable	620,573,184.42	873,861,071.55
Including: Interest receivable		
Dividend receivable		
Inventories	98,171,690.44	101,728,367.43
Contractual assets		
Assets held for sale		
Non-current assets maturing within one year		
Other current assets	830,111,310.21	438,613,774.49
Total current assets	2,406,482,518.23	2,125,129,313.84
Non-current assets:		
Debt investment		
Other debt investment		
Long-term receivables		
Long-term equity investments	60,615,000.00	303,341,165.00
Investment in other equity instrument	228,918,765.00	60,615,000.00
Other non-current financial assets		
Investment real estate		
Fixed assets	310,292,880.90	321,395,526.04
Construction in progress	2,715,699.46	1,949,450.23
Productive biological assets		
Oil and natural gas assets		
Right-of-use assets		
Intangible assets	180,901.66	404,104.06
Research and development costs		
Goodwill		
Long-term deferred expenses	780,553.86	790,841.39
Deferred income tax assets		
Other non-current assets		
Total non-current assets	603,503,800.88	688,496,086.72
Total assets	3,009,986,319.11	2,813,625,400.56

Current liabilities		
Short-term borrowings	744,361,492.53	580,640,114.59
Trading financial liability		
Derivative financial liability		
Notes payable	30,467,345.48	
Account payable	1,299,634.50	864,016.74
Accounts received in advance		
Contractual liability		
Wage payable	25,677,511.20	33,840,544.53
Taxes payable	1,501,673.09	718,630.17
Other accounts payable	200,612,057.86	203,332,331.14
Including: Interest payable		
Dividend payable		
Liability held for sale		
Non-current liabilities due within one year		
Other current liabilities		
Total current liabilities	1,003,919,714.66	819,395,637.17
Non-current liabilities:		
Long-term loans		
Bonds payable		
Including: preferred stock		
Perpetual capital securities		
Lease liability		
Long-term account payable		
Long term employee compensation payable		
Accrued liabilities		
Deferred income	55,669,419.74	58,261,356.20
Deferred income tax liabilities		
Other non-current liabilities		
Total non-current liabilities	55,669,419.74	58,261,356.20
Total liabilities	1,059,589,134.40	877,656,993.37
Owners' equity:		

Share capital	602,762,596.00	602,762,596.00
Other equity instrument		
Including: preferred stock		
Perpetual capital securities		
Capital public reserve	289,963,039.70	289,963,039.70
Less: Inventory shares		
Other comprehensive income		
Special reserve		
Surplus reserve	332,908,397.60	332,908,397.60
Retained profit	724,763,151.41	710,334,373.89
Total owner's equity	1,950,397,184.71	1,935,968,407.19
Total liabilities and owner's equity	3,009,986,319.11	2,813,625,400.56

### 3. Consolidated Profit Statement (the period)

In RMB

Item	Current period	Last period
I. Total operating income	286,084,887.31	408,965,405.06
Including: Operating income	286,084,887.31	408,965,405.06
Interest income		
Insurance gained		
Commission charge and commission income		
II. Total operating cost	208,493,453.86	374,801,431.84
Including: Operating cost	180,152,585.64	338,315,943.94
Interest expense		
Commission charge and commission expense		
Cash surrender value		
Net amount of expense of compensation		
Net amount of withdrawal of insurance contract reserve		
Bonus expense of guarantee slip		
Reinsurance expense		

Tax and extras	1,816,035.30	1,777,111.69
Sales expense	1,484,424.68	1,928,107.58
Administrative expense	24,291,804.01	26,445,470.32
R&D expense		
Financial expense	748,604.23	6,334,798.31
Including: Interest expenses	6,524,737.81	12,509,328.65
Interest income	-337,274.18	-6,033,355.10
Add: other income	3,796,670.90	2,613,742.57
Investment income (Loss is listed with “-”)	-623,363.44	-55,811.88
Including: Investment income on affiliated company and joint venture	-623,363.44	-55,811.88
The termination of income recognition for financial assets measured by amortized cost(Loss is listed with “-”)		
Exchange income (Loss is listed with “-”)		
Net exposure hedging income (Loss is listed with “-”)		
Income from change of fair value (Loss is listed with “-”)		
Loss of credit impairment (Loss is listed with “-”)		
Losses of devaluation of asset (Loss is listed with “-”)		
Income from assets disposal (Loss is listed with “-”)	-1,914,275.57	15,929.20
III. Operating profit (Loss is listed with “-”)	78,850,465.34	36,737,833.11
Add: Non-operating income	4,875,852.27	42,225.95
Less: Non-operating expense	33,880.00	
IV. Total profit (Loss is listed with “-”)	83,692,437.61	36,780,059.06
Less: Income tax expense	805,356.55	532,314.75
V. Net profit (Net loss is listed with “-”)	82,887,081.06	36,247,744.31
(i) Classify by business continuity		
1.continuous operating net profit (net loss listed with “-”)	82,887,081.06	36,247,744.31

2.termination of net profit (net loss listed with ‘-’)		
(ii) Classify by ownership		
1.Net profit attributable to owner’s of parent company	76,089,903.65	33,806,673.10
2.Minority shareholders’ gains and losses	6,797,177.41	2,441,071.21
VI. Net after-tax of other comprehensive income		
Net after-tax of other comprehensive income attributable to owners of parent company		
(I) Other comprehensive income items which will not be reclassified subsequently to profit of loss		
1.Changes of the defined benefit plans that re-measured		
2.Other comprehensive income under equity method that cannot be transfer to gain/loss		
3.Change of fair value of investment in other equity instrument		
4.Fair value change of enterprise's credit risk		
5. Other		
(ii) Other comprehensive income items which will be reclassified subsequently to profit or loss		
1.Other comprehensive income under equity method that can transfer to gain/loss		
2.Change of fair value of other debt investment		
3.Amount of financial assets re-classify to other comprehensive income		
4.Credit impairment provision for other debt investment		
5.Cash flow hedging reserve		

6.Translation differences arising on translation of foreign currency financial statements		
7.Other		
Net after-tax of other comprehensive income attributable to minority shareholders		
VII. Total comprehensive income	82,887,081.06	36,247,744.31
Total comprehensive income attributable to owners of parent Company	76,089,903.65	33,806,673.10
Total comprehensive income attributable to minority shareholders	6,797,177.41	2,441,071.21
VIII. Earnings per share:		
(i) Basic earnings per share	0.13	0.06
(ii) Diluted earnings per share	0.13	0.06

As for the enterprise combined under the same control, net profit of 0 Yuan achieved by the merged party before combination while 0 Yuan achieved last period

Legal Representative: Li Xinwei

General Manager: Chen Yuhui

CFO: Dai Xiji

Person in charge of financial dept.: Shang Ying

Tabulator: Liu Yan

#### 4. Profit Statement of Parent Company (the period)

In RMB

Item	Current period	Last period
I. Operating income	138,216,891.20	151,202,050.39
Less: Operating cost	104,129,927.17	134,616,600.81
Taxes and surcharge	127,301.00	627,926.08
Sales expenses		
Administration expenses	11,888,726.10	13,065,142.90
R&D expenses		
Financial expenses	-5,788,324.64	-6,523,976.71

Including: interest expenses	7,853,396.27	8,966,803.17
Interest income	-13,535,561.48	-15,618,109.23
Add: other income	2,819,935.29	863,978.82
Investment income (Loss is listed with “-”)		
Including: Investment income on affiliated Company and joint venture		
The termination of income recognition for financial assets measured by amortized cost (Loss is listed with “-”)		
Net exposure hedging income (Loss is listed with “-”)		
Changing income of fair value (Loss is listed with “-”)		
Loss of credit impairment (Loss is listed with “-”)		
Losses of devaluation of asset (Loss is listed with “-”)		
Income on disposal of assets (Loss is listed with “-”)	-1,914,275.57	
II. Operating profit (Loss is listed with “-”)	28,764,921.29	10,280,336.13
Add: Non-operating income	3,470,730.44	44,075.95
Less: Non-operating expense	4,180.00	
III. Total Profit (Loss is listed with “-”)	32,231,471.73	10,324,412.08
Less: Income tax		
IV. Net profit (Net loss is listed with “-”)	32,231,471.73	10,324,412.08
(i)continuous operating net profit (net loss listed with “-”)		
(ii) termination of net profit (net loss listed with “-”)		
V. Net after-tax of other comprehensive income		
(I) Other comprehensive income items which will not be reclassified subsequently to profit of loss		

1.Changes of the defined benefit plans that re-measured		
2.Other comprehensive income under equity method that cannot be transfer to gain/loss		
3.Change of fair value of investment in other equity instrument		
4.Fair value change of enterprise's credit risk		
5. Other		
(II) Other comprehensive income items which will be reclassified subsequently to profit or loss		
1.Other comprehensive income under equity method that can transfer to gain/loss		
2.Change of fair value of other debt investment		
3.Amount of financial assets re-classify to other comprehensive income		
4.Credit impairment provision for other debt investment		
5.Cash flow hedging reserve		
6.Translation differences arising on translation of foreign currency financial statements		
7.Other		
VI. Total comprehensive income	32,231,471.73	10,324,412.08
VII. Earnings per share:		
(i) Basic earnings per share		
(ii) Diluted earnings per share		

## 5. Consolidated Profit Statement (form the year-begin to the period-end)

In RMB

Item	Current Period	Last Period
I. Total operating income	804,235,493.52	817,090,021.44

Including: Operating income	804,235,493.52	817,090,021.44
Interest income		
Insurance gained		
Commission charge and commission income		
II. Total operating cost	716,650,996.70	818,761,404.40
Including: Operating cost	633,262,021.78	721,313,081.63
Interest expense		
Commission charge and commission expense		
Cash surrender value		
Net amount of expense of compensation		
Net amount of withdrawal of insurance contract reserve		
Bonus expense of guarantee slip		
Reinsurance expense		
Tax and extras	6,235,143.99	4,602,545.12
Sales expense	4,011,828.34	4,494,377.10
Administrative expense	67,328,676.16	71,377,334.82
R&D expense		
Financial expense	5,813,326.43	16,974,065.73
Including: Interest expenses	24,712,496.94	36,052,299.86
Interest income	-13,479,559.50	-19,222,960.77
Add: other income	12,552,207.45	7,575,898.03
Investment income (Loss is listed with "-")	32,667,895.68	-733,364.25
Including: Investment income on affiliated company and joint venture	-866,985.87	-733,364.25
The termination of income recognition for financial assets measured by amortized cost(Loss is listed with "-")		
Exchange income (Loss is listed with "-")		
Net exposure hedging income (Loss is listed with "-")		

Income from change of fair value (Loss is listed with “-”)		
Loss of credit impairment (Loss is listed with “-”)		
Losses of devaluation of asset (Loss is listed with “-”)		
Income from assets disposal (Loss is listed with “-”)	-1,085,739.91	-401,997.12
III. Operating profit (Loss is listed with “-”)	131,718,860.04	4,769,153.70
Add: Non-operating income	4,880,606.11	145,392.45
Less: Non-operating expense	44,990.00	46,124.97
IV. Total profit (Loss is listed with “-”)	136,554,476.15	4,868,421.18
Less: Income tax expense	1,415,723.07	1,690,180.51
V. Net profit (Net loss is listed with “-”)	135,138,753.08	3,178,240.67
(i) Classify by business continuity		
1.continuous operating net profit (net loss listed with “-”)	135,138,753.08	3,178,240.67
2.termination of net profit (net loss listed with “-”)		
(ii) Classify by ownership		
1.Net profit attributable to owner’s of parent company	128,130,402.07	8,523,482.28
2.Minority shareholders’ gains and losses	7,008,351.01	-5,345,241.61
VI. Net after-tax of other comprehensive income		
Net after-tax of other comprehensive income attributable to owners of parent company		
(I) Other comprehensive income items which will not be reclassified subsequently to profit or loss		
1.Changes of the defined benefit plans that re-measured		
2.Other comprehensive income under equity method that cannot be transfer to gain/loss		
3.Change of fair value of		

investment in other equity instrument		
4.Fair value change of enterprise's credit risk		
5. Other		
(ii) Other comprehensive income items which will be reclassified subsequently to profit or loss		
1.Other comprehensive income under equity method that can transfer to gain/loss		
2.Change of fair value of other debt investment		
3.Amount of financial assets re-classify to other comprehensive income		
4.Credit impairment provision for other debt investment		
5.Cash flow hedging reserve		
6.Translation differences arising on translation of foreign currency financial statements		
7.Other		
Net after-tax of other comprehensive income attributable to minority shareholders		
VII. Total comprehensive income	135,138,753.08	3,178,240.67
Total comprehensive income attributable to owners of parent Company	128,130,402.07	8,523,482.28
Total comprehensive income attributable to minority shareholders	7,008,351.01	-5,345,241.61
VIII. Earnings per share:		
(i) Basic earnings per share	0.21	0.01
(ii) Diluted earnings per share	0.21	0.01

As for the enterprise combined under the same control, net profit of 0 Yuan achieved by the merged party before combination while 0 Yuan achieved last period

Legal Representative: Li Xinwei

General Manager: Chen Yuhui

CFO: Dai Xiji

Person in charge of financial dept.: Shang Ying

Tabulator: Liu Yan

**6. Profit Statement of Parent Company (form the year-begin to the period-end)**

In RMB

Item	Current Period	Last Period
I. Operating income	283,983,906.54	316,716,101.62
Less: Operating cost	242,066,846.26	306,944,736.34
Taxes and surcharge	1,170,822.78	1,714,956.31
Sales expenses		
Administration expenses	32,462,409.51	37,738,820.83
R&D expenses		
Financial expenses	-21,371,910.66	-20,863,483.89
Including: interest expenses	21,860,975.57	30,997,787.27
Interest income	-43,275,249.63	-52,212,343.82
Add: other income	8,880,990.26	2,837,015.37
Investment income (Loss is listed with "-")	-14,432,400.00	
Including: Investment income on affiliated Company and joint venture		
The termination of income recognition for financial assets measured by amortized cost (Loss is listed with "-")		
Net exposure hedging income (Loss is listed with "-")		
Changing income of fair value (Loss is listed with "-")		
Loss of credit impairment (Loss is listed with "-")		
Losses of devaluation of asset (Loss is listed with "-")		
Income on disposal of assets (Loss is listed with "-")	-1,085,739.91	-231,373.37

II. Operating profit (Loss is listed with “-”)	23,018,589.00	-6,213,285.97
Add: Non-operating income	3,470,730.44	44,075.95
Less: Non-operating expense	5,290.00	
III. Total Profit (Loss is listed with “-”)	26,484,029.44	-6,169,210.02
Less: Income tax		-2,246,824.86
IV. Net profit (Net loss is listed with “-”)	26,484,029.44	-3,922,385.16
(i)continuous operating net profit (net loss listed with ‘-’)		
(ii) termination of net profit (net loss listed with ‘-’)		
V. Net after-tax of other comprehensive income		
(I) Other comprehensive income items which will not be reclassified subsequently to profit of loss		
1.Changes of the defined benefit plans that re-measured		
2.Other comprehensive income under equity method that cannot be transfer to gain/loss		
3.Change of fair value of investment in other equity instrument		
4.Fair value change of enterprise's credit risk		
5. Other		
(II) Other comprehensive income items which will be reclassified subsequently to profit or loss		
1.Other comprehensive income under equity method that can transfer to gain/loss		
2.Change of fair value of other debt investment		
3.Amount of financial assets re-classify to other comprehensive income		
4.Credit impairment		

provision for other debt investment		
5.Cash flow hedging reserve		
6.Translation differences arising on translation of foreign currency financial statements		
7.Other		
VI. Total comprehensive income	26,484,029.44	-3,922,385.16
VII. Earnings per share:		
(i) Basic earnings per share		
(ii) Diluted earnings per share		

## 7. Consolidated Cash Flow Statement (form the year-begin to the period-end)

In RMB

Item	Current Period	Last Period
I. Cash flows arising from operating activities:		
Cash received from selling commodities and providing labor services	854,583,680.59	848,802,603.75
Net increase of customer deposit and interbank deposit		
Net increase of loan from central bank		
Net increase of capital borrowed from other financial institution		
Cash received from original insurance contract fee		
Net cash received from reinsurance business		
Net increase of insured savings and investment		
Cash received from interest, commission charge and commission		
Net increase of capital borrowed		
Net increase of returned business capital		
Net cash received by agents in sale and purchase of securities		
Write-back of tax received	1,493,555.83	2,265,516.01

Other cash received concerning operating activities	35,406,034.85	81,128,387.21
Subtotal of cash inflow arising from operating activities	891,483,271.27	932,196,506.97
Cash paid for purchasing commodities and receiving labor service	494,258,924.26	672,227,412.68
Net increase of customer loans and advances		
Net increase of deposits in central bank and interbank		
Cash paid for original insurance contract compensation		
Net increase of capital lent		
Cash paid for interest, commission charge and commission		
Cash paid for bonus of guarantee slip		
Cash paid to/for staff and workers	104,943,904.31	109,524,288.48
Taxes paid	45,311,854.09	25,755,985.75
Other cash paid concerning operating activities	36,378,745.80	41,126,489.63
Subtotal of cash outflow arising from operating activities	680,893,428.46	848,634,176.54
Net cash flows arising from operating activities	210,589,842.81	83,562,330.43
II. Cash flows arising from investing activities:		
Cash received from recovering investment		
Cash received from investment income	1,608,893.40	
Net cash received from disposal of fixed, intangible and other long-term assets		2,007,560.00
Net cash received from disposal of subsidiaries and other units	32,412,836.98	
Other cash received concerning investing activities	1,144,800.00	
Subtotal of cash inflow from investing activities	35,166,530.38	2,007,560.00
Cash paid for purchasing fixed, intangible and other long-term assets	11,852,624.87	50,097,147.15

Cash paid for investment	411,641,588.68	
Net increase of mortgaged loans		
Net cash received from subsidiaries and other units obtained		
Other cash paid concerning investing activities		
Subtotal of cash outflow from investing activities	423,494,213.55	50,097,147.15
Net cash flows arising from investing activities	-388,327,683.17	-48,089,587.15
III. Cash flows arising from financing activities		
Cash received from absorbing investment		
Including: Cash received from absorbing minority shareholders' investment by subsidiaries		
Cash received from loans	1,148,033,285.00	1,060,000,000.00
Other cash received concerning financing activities	170,000,000.00	7,303,338.86
Subtotal of cash inflow from financing activities	1,318,033,285.00	1,067,303,338.86
Cash paid for settling debts	986,000,000.00	1,017,000,000.00
Cash paid for dividend and profit distributing or interest paying	35,682,397.97	38,218,910.05
Including: Dividend and profit of minority shareholder paid by subsidiaries		
Other cash paid concerning financing activities	887,962.40	
Subtotal of cash outflow from financing activities	1,022,570,360.37	1,055,218,910.05
Net cash flows arising from financing activities	295,462,924.63	12,084,428.81
IV. Influence on cash and cash equivalents due to fluctuation in exchange rate	-139,508.07	187,479.31
V. Net increase of cash and cash equivalents	117,585,576.20	47,744,651.40
Add: Balance of cash and cash equivalents at the period -begin	771,490,000.96	914,956,611.70
VI. Balance of cash and cash equivalents at the period -end	889,075,577.16	962,701,263.10

## 8. Cash Flow Statement of Parent Company (form the year-begin to the period-end)

In RMB

Item	Current period	Last period
I. Cash flows arising from operating activities:		
Cash received from selling commodities and providing labor services	363,758,410.63	396,723,019.74
Write-back of tax received	312,882.87	0.00
Other cash received concerning operating activities	573,108,390.42	510,530,610.81
Subtotal of cash inflow arising from operating activities	937,179,683.92	907,253,630.55
Cash paid for purchasing commodities and receiving labor service	182,594,001.67	339,568,822.95
Cash paid to/for staff and workers	68,946,420.81	67,225,683.91
Taxes paid	574,512.76	10,342,321.56
Other cash paid concerning operating activities	324,754,556.66	226,274,470.30
Subtotal of cash outflow arising from operating activities	576,869,491.90	643,411,298.72
Net cash flows arising from operating activities	360,310,192.02	263,842,331.83
II. Cash flows arising from investing activities:		
Cash received from recovering investment		
Cash received from investment income	1,608,893.40	0.00
Net cash received from disposal of fixed, intangible and other long-term assets	0.00	1,794,800.00
Net cash received from disposal of subsidiaries and other units	59,990,000.00	0.00
Other cash received concerning investing activities	0.00	0.00
Subtotal of cash inflow from investing activities	61,598,893.40	1,794,800.00
Cash paid for purchasing fixed, intangible and other long-term assets	4,393,562.84	27,470,051.95

Cash paid for investment	411,641,588.68	0.00
Net cash received from subsidiaries and other units obtained	0.00	0.00
Other cash paid concerning investing activities	0.00	0.00
Subtotal of cash outflow from investing activities	416,035,151.52	27,470,051.95
Net cash flows arising from investing activities	-354,436,258.12	-25,675,251.95
III. Cash flows arising from financing activities		
Cash received from absorbing investment		
Cash received from loans	848,033,285.00	760,000,000.00
Other cash received concerning financing activities	0.00	0.00
Subtotal of cash inflow from financing activities	848,033,285.00	760,000,000.00
Cash paid for settling debts	686,000,000.00	910,000,000.00
Cash paid for dividend and profit distributing or interest paying	30,603,911.84	29,127,152.98
Other cash paid concerning financing activities	887,962.40	0.00
Subtotal of cash outflow from financing activities	717,491,874.24	939,127,152.98
Net cash flows arising from financing activities	130,541,410.76	-179,127,152.98
IV. Influence on cash and cash equivalents due to fluctuation in exchange rate	-906.26	1,429.60
V. Net increase of cash and cash equivalents	136,414,438.40	59,041,356.50
Add: Balance of cash and cash equivalents at the period -begin	632,948,706.11	766,041,463.01
VI. Balance of cash and cash equivalents at the period -end	769,363,144.51	825,082,819.51

## II. Explanation on financial statement adjustment

### 1. Financial statement adjustment at the beginning of the first year when implementation of new revenue rules and new leasing rules from 2020

☐Applicable ☒Not applicable

**2. Retrospective adjustment of the comparative data for initial implementation of new revenue rules and new leasing rules from 2020**

☐Applicable    ☒Not applicable

**III. Audit report**

Whether the 3<sup>rd</sup> quarterly report has been audited or not

☐Yes   ☒No

3Q report of the Company is unaudited.